

Energy Inspectors Teams with AxisPointe to Deliver Energy and Quality Services for New Construction

Energy Inspectors will utilize AxisPointe's Risk Management and mobile technologies to manage thousands of inspections per month and share information with builders and customers. The new alliance leverages AxisPointe's industry-only QA/QC smart phone app that operates in real time to deliver digital compliance data and photos to eliminate paperwork and improve the built environment.

November 9, 2012—AxisPointe's CEO Stan Luhr has announced formation of a strategic alliance with Energy Inspectors Inc., a six-time national Energy Star® Partner of the Year recipient, to provide builders with a comprehensive quality assurance and energy compliance service.

Energy Inspectors will leverage AxisPointe's risk technologies which include document management, customer service, claims and their newest smart phone mobile app that captures construction progress and photos and eliminates paperwork. Field inspectors will use AxisPointe's Quality Assurance checkpoint system to deliver verification of compliance with hundreds of building components inspected on every home.

“Our builders have been asking us to combine our energy certifications with quality assurance for the whole house,” said John Gillett, Energy Inspector's Chief Operations Officer. “This seems to be a logical extension for us, since our experts are already there to certify similar components.” Gillett said that builders have become increasingly dissatisfied with current QA providers, who lack the skills and test equipment to perform a comprehensive inspection.



AxisPointe's Luhr, who has spent the past 18 years developing QA programs for over 6,000 builders, said the alliance is a natural fit for their newest software since it can be used to perform field inspections of any complexity, with multiple simultaneous users who share information in real time. “The builder will see exactly what others are doing, and get instant acknowledgement that a construction anomaly has been corrected and verified. This saves builders valuable time and money and eliminates a lot of hassle,” Luhr said.

Energy Inspectors has developed an aggressive growth program over the past several years to become the nation's largest energy inspection firm, serving over 117 builders in 5 western states. According to Gillett, the company surpassed 2,500 energy certifications last month. Gillett has hired and trained new teams to handle the growth of business in Colorado and Texas, which he predicts will nearly double the company's revenues over the next year.

Builders deployed on the AxisPointe system use templates to quickly integrate construction documents for sharing onto the customer's online portal. Homeowners can view appliance

warranties, photos and other information stored in their HomeProfile™, creating a paperless and secure site for important information. The system complies with California's Cal-Green Building code which requires certain documents and energy components to be stored and shared with the homeowner.

The AxisPointe technology has been embraced by builders, Luhr says, since they are looking to streamline the construction process and eliminate waste. He added that national insurers are actively promoting builder quality and often reward builders with incentives or increased coverage. "We have documented billions of dollars in risk elimination over the past 20 years, helping our clients to deliver an excellent home that is durable and energy efficient. That keeps everyone happy and the plaintiff lawyers at bay."

Luhr believes that builders will quickly realize the benefits of merging energy performance with quality processes to ensure the home is built to the highest standards. "There is no such thing as a 'green' home if it isn't durable and low maintenance," Luhr said.

About AxisPointe

Since 2002 AxisPointe has provided home builders and contractors with technology solutions to eliminate construction risk and improve efficiency. AxisPointe's HomeProfile® document management solution has been employed on thousands of homes by leading builders. Builder support services include risk management services, quality assurance and job schedule management, project quality assurance and control systems, project document storage and archiving, customer service management, insurance certificate management, and post-warranty claims support. AxisPointe's customer web portal allows homeowners to watch their home being built in real time, and directs instant communication and builder document sharing. AxisPointe's services are completely hosted, eliminating I.T. overhead and operates on multiple cloud-based service networks and company-owned servers.

For more information visit <http://www.AxisPointe.com>

About Energy Inspectors Inc.

Founded in 1998, Energy Inspectors Corporation is one of America's leading residential and commercial energy efficiency and green building consulting and certification companies. With almost 15 years in the field, Energy Inspectors is recognized as a pioneer in residential energy efficiency and green building, having certified over 200,000 buildings. Clients include America's leading production and custom homebuilders as well as numerous commercial developers. Energy Inspectors has partnerships with major utilities and accreditation entities such as RESNET, USGBC and Build It Green. Services provided include strategic consulting, energy modeling, engineering, program implementation and third-party inspection and certification. Energy Inspectors Corporation has been named National Energy Star Partner of the Year for six consecutive years by the Environmental Protection Agency (2007-2012) for the company's work in energy efficiency. The company has also been awarded the WaterSense Licensed Certification Provider Partner of the Year and Leadership in Indoor Air Quality Award, both from the Environmental Protection Agency for the company's work in water efficiency and indoor air quality respectively.

For more information, visit www.EnergyInspectors.com